**JYOTHIKIRAN AGARWAL**

Ph.no:**+91-9620255901**

Email:[**jyothidagarwal@gmail.com**](mailto:jyothidagarwal@gmail.com)

**CAREER OBJECTIVE**

To pursue a challenging, responsible and rewarding career in an organization by applying my academic knowledge and skills that will assist my career development and enable me to contribute effectively to the progress of the organization.

**SUMMARY**

An academic achiever, an effective team player and a leader. Ability to work on real world problems and provide feasible solutions.

**TECHNICAL SKILLS**

* MS Excel
* MS Word
* MS PowerPoint
* Basic excel VBA

**WORK EXPERIENCE**

**Company : GENPACT (Merck NBA Commercial Analytics)**

**Job Designation :** Senior Associate

**Experience :** 11 Months (July 2013 to June 2014)

**Role Description :**

* Data Analysis and Reporting Using MS Excel and Excel-VBA
* Responsible for managing the project related work, including coordinating with clients and working accordingly.
* Collecting the data from the clients and preparing Monthly client specific reports which include Sales Scorecard, Sales performance reports etc.
* Deciding the team wise targets for the monthly reports.
* Development of new reports as per client request or changes, using excel VBA.
* Actively involved in change requests and maintaining relevant documentations.

**EDUCATONAL BACKGROUND**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name of the institution/ College** | **Name of the course** | **Subject** | **University** | **percentage** |
| **PESIT College, Bangalore** | Master of Business Administration(MBA) (2011-2013) | Marketing | Vishveshwaraya Technology University | 67% |
| **S.B college of BCA,**  **Gulbarga,**  **Karnataka** | Bachelor of Computer Applications(BCA) (2007-2010) | Science | Gulbarga University | 78.06% |
| **Shree Guru Independent PU College, Gulbarga ,**  **Karnataka** | PU  (2005-2007) | Science | Karnataka State Board | 62% |
| **Chandrakant Patil English Medium School,**  **Gulbarga,**  **Karnataka** | SSLC  (2005) |  | CBSE | 75% |

**PROJECT/INTERNSHIP DETAILS**

**MBA Internship Details**

**Organisation : BGS Global Hospital**

**Duration :** Dec 2012 to Feb 2013 (10 weeks)

**Topic of Study : “*Analysis of Customer Relationship Management in BGS Global Hospital”***

**Details :** The research titled “Analysis of Customer Relationship Management in BGS Global Hospital” is undertaken to analyze the factors which are responsible to manage a good customer relationship and where the hospital is lagging behind in fulfilling its customers’ needs and to know the customer retention and loyalty towards the hospital.

**INTEREST**

Research Work, Business marketing, Retailing, Banking, Service industry, Advertising

**EXTRA – CURRICULAR ACTIVITIES**

* Took initiative, organized and coordinated with creative team for the event “MANage 2012” held at PES College of Business Management.
* Participated in “Nidhidhayasana” (series of seminar) organized by PES College of Business Management, Bangalore
* Core Team member of National Fest “Darshan” held at S.B College of B.C.A, Gulbarga.

**Personality Traits**

* Good communication and interpersonal skills
* Quick learner and Team player
* Basic knowledge on Healthcare domain through work experience
* Strong knowledge about Marketing activities and terminologies
* Dedication to continuous improvements
* Strong time management skills
* Presentation skills

**PERSONAL DETAILS**

**Name** Jyothikiran Agarwal

**Date of Birth** 26 FEB, 1989

**Gender** Female

**Address** H # 4-282,

Maktumpura,

Gulbarga

585101

**Personal Interest** Social Work, Veterinary welfare, listening to music

**Language Known** English, Hindi, Kannada

**DECLARATION**

I hereby declare that the particulars furnished above are true to the best of my knowledge.

Place : Jyothikiran Agarwal

Date :